

YOUR NAME

One South Main St., Newark, DE 19711 | yourname@udel.edu
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QUALIFICATIONS PROFILE

- **Product Development Leader** with more than 10 years of experience in the scientific and pharmaceutical industry, transitioning into a strategic management leadership role.
- Experience in delivering project mandates involving cross-functional and multicultural teams on time.
- Strong communicator with an ability to build and foster relationships across different levels of an organization.

EDUCATION

- UNIVERSITY OF DELAWARE**, *Alfred Lerner College of Business & Economics* May 20XX
MBA Strategic Leadership and Management, GPA 3.4
- UNIVERSITY OF DELAWARE** Newark, Delaware May 20XX
*Bachelor of Arts, Molecular and Cellular Biology, graduated with **Distinction***

EXPERIENCE

TECHNOLOGY LABS Newark, Delaware
Product Development Lead (Microbiological Products) June 20XX – Present

- Developed new product applications, leading to three successful new product launches, and increase in YOY revenue of more than 15%.
- Implemented and led new and improved technology for large scale production of microbiological products that led to a 33% increase in production capacity, and corresponding revenues.
- Developed production and Quality testing Standard Operating Procedures (SOP) that led to more efficient product transfers and faster lead-times for Built-to-Order (BTO) products, leading to reduced production costs inventory space by 40%.
- Interfaced with clients and multiple business units to ensure adherence to product development standards.

CEPHALON West Chester, Pennsylvania
Associate Scientist and Specialty Drug Lead October 20XX – November 20XX

- Led formulation support for the development of over 1000 early and late stage drug candidate, resulting in two highly successful marketed products, earning more than \$300 million dollars in sales.
- Developed and managed in-process testing solutions that reduced cost for product development by more than 10% over development cycle.
- Improved product analytical testing cycles to yield 30% increase in throughput and data results.
- Act as Liaison between drug discovery and product development to ensure proper product transfer qualifications for specialty biologics.

BIOMEDICAL RESEARCH INSTITUTE Wilmington, Delaware
Research Assistant in Neuroscience June 20XX – July 20XX

- Secured \$2 million federal grant to perform research to analyze cellular breakdown of neuronal cells related to Parkinson's Disease.
- Successfully published in a professional peer reviewed scientific journal, 20XX, 20XX

LEADERSHIP

- **Founding Charter Member** and **Vice President**, MBA Student Association (MBASA) Sept. 20XX-Present
- **Co-Chair**, MBASA Annual Business Student Conference February 20XX-Present
- **Council Member Representative** – UD Lerner Diversity Council (LDC) January 20XX-Present
- **Academic Judge and Mentor**, Delaware Valley Science Fair August 20XX-Present