

# YOUR NAME

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## QUALIFICATIONS PROFILE

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- **Product Development Leader** with more than 10 years of experience in the scientific and pharmaceutical industry, transitioning into a strategic management leadership role.
- Experience in delivering project mandates involving cross-functional and multicultural teams on time.
- Strong communicator with an ability to build and foster relationships across different levels of an organization.

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## EDUCATION

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| <b>UNIVERSITY OF DELAWARE</b> , <i>Alfred Lerner College of Business &amp; Economics</i> (USA)<br><i>MBA Strategic Leadership and Management, GPA 3.43</i> | <b>May 20XX</b> |
| <b>UNIVERSITY OF DELAWARE</b> (Newark, Delaware, USA)<br><i>BA Molecular and Cellular Biology, graduated with <b>Distinction</b></i>                       | May 20XX        |

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## EXPERIENCE

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### TECHNOLOGY LABS

*Designation: Product Development Lead (Microbiological Products)*

Newark, Delaware  
(June 20XX – Present)

- Developed new product applications, leading to three successful new product launches, and increase in YOY revenue of more than 15%.
- Implemented and led new and improved technology for large scale production of microbiological products that led to a 33% increase in production capacity, and corresponding revenues.
- Developed production and Quality testing Standard Operating Procedures (SOP) that led to more efficient product transfers and faster lead-times for Built-to-Order (BTO) products, leading to reduced production costs inventory space by 40%.
- Interfaced with clients and multiple business units to ensure adherence to product development standards.

### CONSULTANCY

*Designation: Business Consultant*

(December 20XX – December 20XX)

- Consulted on 10 projects involving developing analytical methods for chemical and diagnostic testing equipment.

### PHARMACEUTICAL COMPANY

*Designation: Associate Scientist and Specialty Drug Lead*

West Chester, Pennsylvania  
(October 20XX – November 20XX)

- Led formulation support for the development of over 1000 early and late stage drug candidate, resulting in two highly successful marketed products, earning more than \$300 million dollars in sales.
- Developed and managed in-process testing solutions that reduced cost for product development by more than 10% over development cycle.
- Improved product analytical testing cycles to yield 30% increase in throughput and data results.
- Act as Liaison between drug discovery and product development to ensure proper product transfer qualifications for specialty biologics.

### CEPHALON

*Designation: Analytical Drug Development Scientist*

West Chester, Pennsylvania  
(March 20XX – October 20XX)

- Redefined experiments process design to screen large numbers of molecular candidates for quick output and early discovery decisions that resulted in a decrease in screening time and increase in development costs savings.
- Initiated and managed more than 200 bioanalytical studies in inter-departmental collaborations that resulted in successful IND submission and a multimillion dollar blockbuster cancer treatment.

### BIOMEDICAL RESEARCH INSTITUTE

*Designation: Research Assistant in Neuroscience*

Wilmington, Delaware  
(June 20XX – July 20XX)

- Secured \$2 million federal grant to perform research to analyze cellular breakdown of neuronal cells related to Parkinson's Disease.
- Successfully published in a professional peer reviewed scientific journal, 20XX, 20XX

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## LEADERSHIP

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- **Founding Charter Member and Vice President**, MBA Student Association (MBASA), Sept. 20XX-Present
- **Co-Chair**, MBASA Annual Business Student Conference, 20XX-Present
- **Council Member Representative** – UD Lerner Diversity Council (LDC), January 20XX-Present
- **Academic Judge and Mentor**, Delaware Valley Science Fair, August 20XX-Present